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All CONNECTS events will be hosted in a hybrid event format and advanced registration is required. Zoom information to all registered attendees will be sent the day before the event. Please note that the session will be recorded and added to the Swartz Center's YouTube page following the event. All CONNECTS Seminars are held from 12:30 - 1:30 n.m.

All CONNECTS Seminars are held from 12:30 - 1:30 p.m.					
3,1.	Acting and inking Like an Entrepreneur – More Important Now than Ever!	·	How to Test a Startup Idea in One Day		
*	Customer Enchantment through Design inking $\int_{-\infty}^{\infty} e^{-t} e^{-t}$		Getting Started With Startup Ethics $1 - \frac{1}{2} \left(\frac{1}{2} \left(\frac{1}{2} + \frac{1}{2} \right) \right) = \frac{1}{2} \left(\frac{1}{2} + \frac{1}{2} \right) \left(\frac$		
- 1.	Entrepreneurship rough Acquisition				
3.1.	Customer Discovery: Is My Idea a Good One?				
	Exploring the Four Types of Entrepreneurship				
	Federal SBIR/STTR Process and How Startups Can Take Advantage of Free Money	•			
·	Pitching Innovation to the C-Suite	7.1-	Splitting the Founder's Pie & Other Aspects of Equity Compensation		
÷.	Show Me the Money: Monetizing IP via Licenses $f_{1}, f_{2}, f_{3}, \dots, f_{n}, f_{n}, \dots, f_{n}$	*	Investor Presentations – Beyond the Pitch		
۳. ₍ ۱	Business Model Canvas: A Practical Guide	- 10-	Using Digital to Achieve Business Goals		
++	Early Stage Fundraising from Silicon Valley Investors: Terminology, Milestones, Expectations	3.1-	Financial Modeling		
	To Trust or Not to Trust: What Every Startup Needs to Know about Privacy and Cybersecurity	- 10-	Common Sense Tips at Are Not Commonly Used For Working With Early Stage VCs		
7. J.	Lean Startups $(\cdot, \cdot, \cdot) = (\cdot, \cdot, \cdot)$	7. j.	Insurance for Startups $f_{x,y}(x,y) = f_{y,y}(x,y) + f_{y,y}(x,y)$		
	Today's MBA Student is Tomorrow's Entrepreneur $\dots \sim (\dots \sim $	- 10-	Tune Up Your Perfect Pitch		

START SMART LAW Seminar Series: Fall 2021 7 7 7

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3,1-	How to Structure Your Capital Raise – Part 1 – The Fundamentals
-	Startups v. Investors: How to Structure your Capital
5 J.	Raise – Part 2: Negotiating the Term Sheet

FREE AND OPEN TO ALL

	How to Form Your Startup Company –			
-	Part 1 – The Basics			
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	How to Form Your Startup Company –			
	Part 2 – The Basics			
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Register @ bit.ly/34xpyO0